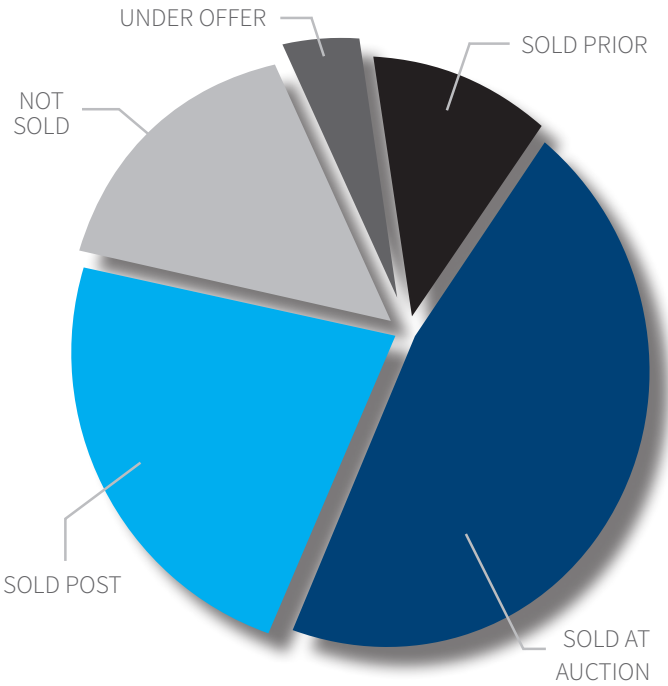


AUCTION RESULTS

October – December 2018

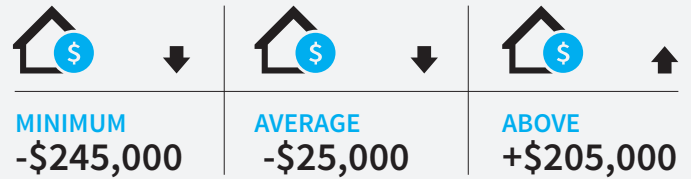


● 47%
 ● 12%
 ● 4.5%
● 15.5%
 ● 21%

77% of the time we gave sellers the opportunity to sell before or on auction day.

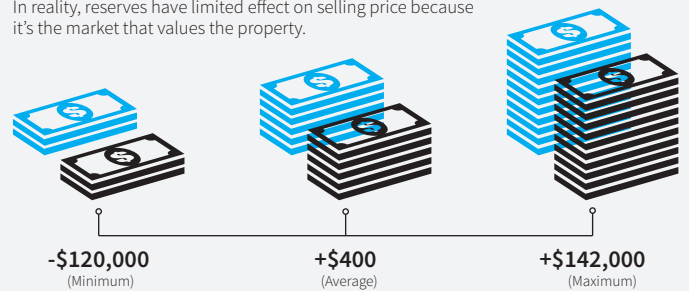


RELATIONSHIP ABOVE CV



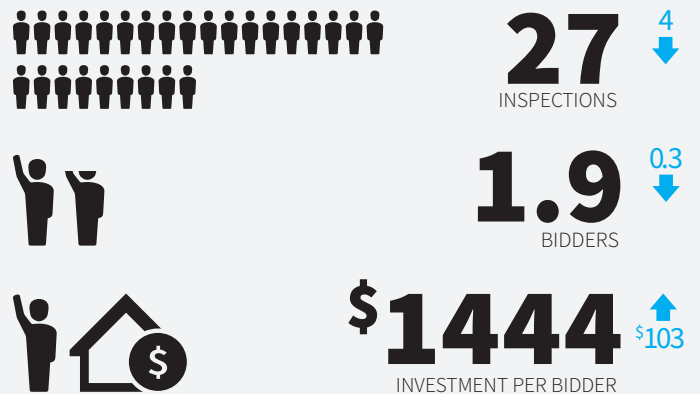
RELATIONSHIP OF RESERVE TO SELLING PRICE

In reality, reserves have limited effect on selling price because it's the market that values the property.



AVERAGE NUMBERS ACHIEVED FROM A FOUR WEEK AUCTION CAMPAIGN

Compared to August – October 2018



AARON DAVIS
M 027 275 6165

Harcourts

Licensed Agent REAA 2008